

eCommission Broker Sign Up Sheet

To begin offering eCommission with no risk or liability, please complete this form and fax it toll free to 877-882-6960. We will call you to confirm your company account is set up.

Company Name: _____

Of Office Locations: _____ **# Of Sales Associates:** _____

Address: _____
Street City State Zip Code

Telephone Number: _____ **Fax Number:** _____

Broker Name: _____

Broker's Email Address: _____

What is the name of the person in your office who opens files on each sales contract?

Name Email:

Authorized Signatures

All commissions legally belong to your Company. Therefore, either you, or a person you designate, will be asked to authorize each request made by an agent. Please provide us with signature samples: (It is best to have two signing authorities, in case one person is away when an advance is requested).

Print Name: _____ **Title:** _____

Signature: _____

Print Name: _____ **Title:** _____

Signature: _____

Payment Method

There are two ways to receive eCommission payments. Please indicate your preference:

- Pay eCommission directly to Sales Associate**
- Pay eCommission directly to Broker**

If payments are to be made directly to Broker, please indicate your preference:

- Check Form – Sent by overnight courier**
- Wire transfer of funds – (please include a copy of a voided company check)**

Re-Payment Method

eCommission is repaid at closing through one of two methods: Please indicate your preference:

- Redirection of funds through the title/escrow company or closing attorney.**
- An invoice, sent to your Office requesting payment.**



Broker Q & A

The most powerful solution for recruiting new agents and keeping the good ones is offering a consistent, controllable income stream. Give your agents the financial control that comes with using eCommission® with no risk or broker liability!

What is eCommission?

eCommission is a service that provides advance payment of real estate commissions up to 120 days ahead of the scheduled closing date. Advances are also available on active listings and pending short sales. We are the nation's leading provider of this service, supporting the cash flow needs of REALTORS® since 1999. You can learn more information by visiting our website: <http://www.eCommission.com>

Who Uses eCommission?

Almost every agent, whether new to the industry or a top producer, encounters cash flow difficulties from time to time. As market conditions make it difficult for people to access credit, eCommission is a cost effective alternative to traditional lenders, providing advances of up to 90% of an agent's net earned commission, to a maximum of \$10,000.00 per transaction.

Why Am I Being Asked to Sign This Form?

All commissions legally belong to the Broker. Therefore, no agent can receive an advance without your consent. We require Brokers to register with us so we have a copy of your signature on file (and those who you designate as signing authorities for your Company). We will match up these signatures with each advance request an agent makes. You also get to decide how you would like advances payable, either to your Company or directly to your agents.

What is the liability for my Company?

If for any reason we advance a commission to an agent on a sale that falls through, it is 100% the agent's responsibility to either repay the advance or replace it using future earned commissions. **With eCommission, Brokers bear no financial liability.**

Why is it good for my office?

Better control of cash-flow allows agents to manage their personal and professional lives more efficiently. Agents typically use eCommission 2 to 3 times per year, whenever unexpected expenses may arise. Taken responsibly, eCommission can lead to increased productivity because agents worry less about their finances and concentrate more on selling properties.

Register your office with eCommission today.

Simply return the Broker Sign Up Form by fax to 877-882-6960 or email to agent@eCommission.com

If you have any questions, please call us at 877-882-4368.